



Greg Lane leads Cisco Consulting Services in Canada for Public Sector.

Consulting is a new capability at Cisco and in this role Greg is working with Canadian Public Sector customers as they adopt and adapt technology - the internet of everything (IOE) to solve increasing complex business challenges. Previously Greg was the Regional Manager (RM) in Ottawa for Cisco. As RM he was responsible for the Cisco public sector team which includes the Federal Government, municipal governments, hospitals and education institutions in the region. Prior to joining Cisco Greg has held senior leadership roles at Accenture, Microsoft, Deloitte Consulting, Bell Canada and EDS. Greg is a member of a number of boards both Advisory (GTEC, DPI) and Charitable (Kemptville District Hospital Foundation, Beth Donovan Hospice). He is a regular GTEC finalist judge for the annual awards of excellence, and is active with both ITAC (Information Technology Association of Canada representing an industry of over 33,000 businesses and 150B in revenues) and DPI.

Greg is the past Chair of the International Professional Practice Partnership, (IP3) a global initiative under the UNESCO founded International Federation for Information Processing (IFIP) to lead the development of a global IT profession. Greg last year was made a Fellow of the Association of Public Sector IT professionals, this distinction has been granted to only two private sector employees in the past 30 years.

Greg holds an MBA, and has lectured at the University of Ottawa in the administration faculty on Governance and IT and has also contributed to Lac Carling Review and Canadian Government Executive on the same topic.

Greg and his wife Elisa are also the proud parents of five children.